

FedFin Daily Briefing

Tuesday, September 27, 2022

BIS Research Finds in Favor of Fintech Small-Business Finance

In sharp contrast to much earlier U.S. <u>research</u>, a new <u>BIS study</u> strongly supports alternative small business-lending fintech credit-scoring processes and market depth, concluding that fintechs expanded credit access to underserved small business owners. The study compares U.S. proprietary loan-level data from two fintech SBL platforms with Federal Reserve data between 2016 and 2019, finding that fintechs better predicted loan performance than banks. Fintechs served borrowers less likely to receive credit from banks, lending more in zip codes with higher unemployment rates and higher business bankruptcy filings. Fintechs also provided credit to small business borrowers at a lower cost. The study concludes that these differences are due to fintech analysis of nontraditional data, such as those available through AI and machine learning, with these data clearest in areas with high unemployment. These findings are said to carry important implications for financial inclusion, as the authors predict that increased collaboration between fintechs and banks could result in more efficient data use and thus expand loan opportunities for small businesses with short credit histories and/or low FICO scores.

Recent Files Available for Downloading

The following reports and analyses have been sent to retainer clients recently. Copies are also available to retainer clients on the Archives section of Federal Financial Analytics' website: <u>www.fedfin.com</u> or clients may obtain the reports/analyses by e-mailing <u>info@fedfin.com</u> giving the requested item name, firm, and e-mail address. To learn more about *GSE Activity Reports*, click <u>here</u>.

- MORTGAGE121: The CFPB has asked for views on the extent to which it can facilitate certain refinancing (refi) products it believes enhance economic justice.
- GSE-092622: As will be evident in our forthcoming in-depth analysis, the CFPB's fusillade <u>last week</u> on mortgage-finance could have far-reaching implications for the entire market based on how far it takes its new campaign for equitable housing finance and whether the market is willing to come along on at least some of the agency's new ideas.
- AML136: Treasury is seeking comments on issues raised by the President's executive order (EO) on digital assets to guide further work curbing illicit-finance and national-security risks in this sector.
- REFORM213: Senate Banking's hearing with big-bank CEOs proved much more combative than HFSC's session yesterday (see *Client Report* REFORM212).
- <u>GSE-092222</u>: In this report, we follow our earlier analysis of Treasury's CBDC recommendations and <u>housing finance</u> with an analysis of another Treasury report in response the President's <u>executive</u> <u>order</u> focused on the overall construct of cryptoassets in the U.S.
- REFORM212: At today's big-bank oversight HFSC hearing, Committee Democrats focused on each bank's progress on social issues, such as internal diversity, unionization, and historic roles in financing slavery.
- GSE-092122: In this analysis, we drill down in Treasury's high-impact reports to the President on the future of digital assets to identify key considerations and strategic implications for housing finance.

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- CRYPTO32: We follow our prior in-depth analysis of Treasury's CBDC and payments report (see Client Report CBDC14) with a detailed assessment of the Department's assessment of overall cryptoasset policy.
- SANCTION19: Today's Senate Banking hearing on Russian sanctions showcased bipartisan concern that anti-Russian sanctions have yet to have meaningful impact and doubts about the extent to which oil-price caps will reverse this.
- CBDC14: In this in-depth report, we follow through as promised on our initial analysis of key sections in last Friday's Treasury report on CBDC and changes to the payment system.
- INVESTOR20: The Senate Banking hearing with Chairman Gensler today went as <u>expected</u>: Democrats generally praised his work while Republicans strongly opposed it on both substantive and procedural grounds.
- INSURANCE61: Chairman Brown (D-OH) convened a hearing today focused on the insurance industry largely focusing on the extent to which private-equity takeovers endanger insurance solvency and threaten pensioners following risk transfers.
- <u>GSE-090722</u>: Reinforcing the sharp turn-around in housing markets evident since the Fed surprised markets with its first 75 bps hike, a new working paper from the <u>San Francisco Fed</u> provides the first hard evidence of how monetary-policy shocks in the U.S. hit listing prices hard and fast.
- GSE-090122: As seems always the case, FHFA Director Thompson is as good as her word to Congress earlier this <u>summer</u>, announcing <u>vesterday</u> a review of the extent to which the Home Loan Banks and their System meet the mission assigned to them and, regardless, if that mission still makes sense.
- GSE-083022: BofA's new no-down payment mortgage is another innovative product in which banks use their balance sheets to address their CRA obligations by offering down payment assistance or, as here, flat out nothing down.